



CITY OF LODI

COUNCIL COMMUNICATION

AGENDA TITLE: Contract Award for Rental of Safety Clothing for the Electric Utility Department

MEETING DATE: September 4, 1996

SUBMITTED BY: Electric Utility Director

RECOMMENDED ACTION: That the City Council adopt the attached resolution awarding the contract for rental of safety clothing to the sole bidder Valley Industrial Service, 7620 Wilbur Way, Sacramento, CA 95828, in the approximate amount of \$12,500 annually (\$21,000 had been budgeted).

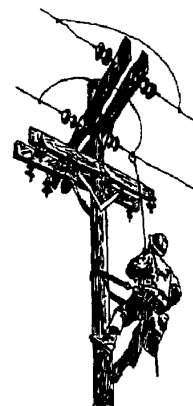
BACKGROUND: On August 7, 1996, the City Council approved the specifications and authorized advertisement for bids on the rental of safety clothing. Bid forms were sent to four suppliers. One bid was submitted and opened on August 20, 1996.

The supplying of safety clothing will put the City of Lodi Electric Utility Department in compliance with Fed OSHA and Cal OSHA regulations that require employees working on or near energized electric equipment to wear clothing that will not ignite and continue to burn when exposed to an electric arc. The \$12,500 annual amount has been estimated. The exact amount will be determined by the number of safety clothing units rented and turned in each week for cleaning.

The hazards associated with working on energized electric transmission and distribution systems requires protective clothing which contain no synthetic materials. Currently, the industry practice is to wear a layer of upper body clothing and denim jeans. This practice will continue, however, the addition of flame resistant material will add an additional margin of safety.

Electric Utility Department policy will require that employees working on energized equipment wear Indura® treated shirts provided under this contract. The provision of denim pants under this contract is somewhat more problematical.

Due to the nature of overhead distribution work, the wearing of comfortable clothing is paramount. Even though the danger of electrical burns is ever present, a more common threat persists in the fact that electric linemen are performing complex tasks while suspended 30 feet or more above the ground by the use of two one and one half inch steal spikes located in the ankle area of their boots (as illustrated to the right).



APPROVED

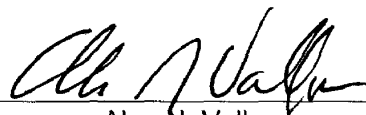

H. Dixon Flynn
CITY MANAGER

The denim jeans provided under this contract meet the needs of some employees in terms of fit, comfort, and mobility, but not the needs of others. For this reason, the contract also provides for the cleaning of non-contract provided denim jeans. It is therefore proposed that the Electric Utility Department reimburse or purchase denim pants appropriate to the needs of its employees. The denim pants will remain the property of the Department.

The lifespan of Department provided denim pants is in the range of two to three years and would add approximately \$2,450 to the cost of the safety clothing contract on an annual basis. This margin is less than the cost of a typical pole climbing injury incident.

FUNDING: Funding is budgeted in the Electric Utility Construction and Maintenance Division operating fund.

Estimated annual cost of contract	\$ 12,500
Estimated cost of denim pants	<u>2,450</u>
Estimated total annual cost	\$ 14,950



Alan N. Vallow
Electric Utility Director

Prepared by Carl Lindstrom, Electric Utility Superintendent
ANV/CL/pn

Attachment

cc: City Attorney
Human Resources Director

BID PROPOSAL
FURNISH, DELIVER, AND PROCESS SAFETY CLOTHING
AND CLEANING OF JACKETS AND/OR DENIM JEAN PANTS
FOR
THE CITY OF LODI, CALIFORNIA

To: The Lodi City Council
c/o Purchasing Officer

(If delivered by FedEx, UPS, or courier):
212 West Pine Street
Lodi CA 95240

(If delivered by mail):
P O Box 3006
Lodi CA 95241-1910

From: VALLEY INDUSTRIAL SERVICES

(Name of Bidder)

The undersigned, as bidder, declares to have carefully examined the Notice Inviting Bids, Information to Bidders, and Specifications filed for furnishing and delivering the safety clothing, and agrees to be fully informed regarding all of the conditions affecting the safety clothing to be furnished for the term of the agreement, and that the information was secured by personal investigation and research and not from any estimate of a City employee; and that no claim will be made against the City by reason of estimates, tests or representations of any officer or agent of the City; and proposes and agrees, if the proposal be accepted, to furnish the City of Lodi the necessary material specified in the bid in the manner and time therein set forth. It has been noted the City of Lodi reserves the right to accept all or part of this bid, to reject any or all bids, or to accept other than the lowest bid.

Safety clothing listed below are to be in accordance with the City of Lodi specifications attached hereto. The bidder will submit a detailed list of any and all exceptions taken to these specifications. In the absence of such a list, it will be understood that the bidder's proposal is based on strict conformance to the specifications in all respects. All exceptions taken will be evaluated, and a determination as to acceptability of the exceptions will be made by the City of Lodi before the award is made.

If awarded the bid, the undersigned agrees to furnish, deliver, (on a rental basis), and provide cleaning for the safety clothing described in the specifications and to take in payment therefor the following unit prices, to-wit:

**BID PROPOSAL
SAFETY CLOTHING**

Furnish, launder, and deliver to the City of Lodi, garments and related items as follows:

COST PER CHANGE

RENTAL AND CLEANING OF SAFETY CLOTHING

- | | |
|--|--------------------------------|
| 1. Shirts — provided & processed | 15-20 employees \$ <u>.74</u> |
| Inventory shall consist of 11 shirts per employee of various colors. Weekly change consist of collection of 4 or 5 shirts per employee and delivery of 4 or 5 clean shirts per employee (Average bi-weekly will be 9 sets of safety clothing). | 20+ employees \$ <u>.74</u> |
| 100% cotton shirts with Indura® durable flame resistant finish. | |
| | |
| 2. Pants — provided & processed | 1-5 employees \$ <u>1.40</u> |
| Inventory shall consist of 11 pants per employee. Weekly change consists of collection of 4 or 5 pants per employee and delivery of 4 or 5 clean pants per employee. | 5-10 employees \$ <u>1.24</u> |
| 100% cotton denim jean pants with Indura® durable flame resistant finish. | 10-20 employees \$ <u>1.24</u> |
| | 20+ employees \$ <u>1.24</u> |
| | |
| 3. Denim Jean Pants — processed only | 1-5 employees \$ <u>1.25</u> |
| Launder NOG 100% cotton denim jean pants. Weekly change consists of collection of 1-5 pants per employee, and delivery of 1-5 pants per employee. | 5-10 employees \$ <u>1.25</u> |
| NOG, employee owned denim jean pants. | 10-20 employees \$ <u>1.25</u> |
| | 20+ employees \$ <u>1.25</u> |

OPTIONAL BID ITEMS

- | | |
|--|-------------------------------|
| 4. Jackets — processed only | \$ <u>4.00</u> |
| Launder NOG jackets with Indura® durable flame resistance finish on an intermittent cost per item basis. | |
| NOG, employee owned jackets. | |
| | |
| 5. Lockers | 5-20 per month \$ <u>N/C</u> |
| | 20+ per month \$ <u>N/C</u> |
| | |
| 6. Hamper | 15-20 per month \$ <u>N/C</u> |
| | 20+ per month \$ <u>N/C</u> |

Sales Tax applicable to rental: Yes _____ No X

Measurements taken: 1 weeks after award or contract ratification

**BID PROPOSAL
SAFETY CLOTHING**

First delivery: 3 to 4 weeks after measurements have been taken

Terms: 2% discount Net 30

It is understood and agreed that if this proposal is accepted, the price quoted above is inclusive of sales or use taxes, or similar tax now imposed by Federal, State, or other governmental agency upon the material specified.

The undersigned has checked carefully all the above figures and understands that the City and its officers and employees will not be responsible for any errors or omissions on the part of the undersigned in completing this bid.

The undersigned, as bidder, hereby declares that the only persons or firms interested in the proposal as principal or principals is or are named herein and that no other persons or firms than herein mentioned have any interest in this proposal, that this proposal is made without connection with any other person, company or parties making a bid or proposal; and that it is in all respects fair and in good faith, without collusion or fraud.

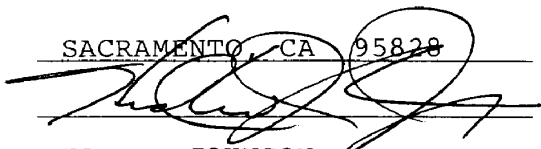
This bid may be withdrawn by the written request of an authorized representative of the bidding company at any time prior to the scheduled time for the opening of bids or prior to any authorized postponement thereof.

The undersigned hereby designates as the office to which such notice of acceptance may be mailed or delivered:

Name of Company: VALLEY INDUSTRIAL SERVICE

Address: 7620 WILBUR WAY

SACRAMENTO, CA 95828

Authorized Signature: 

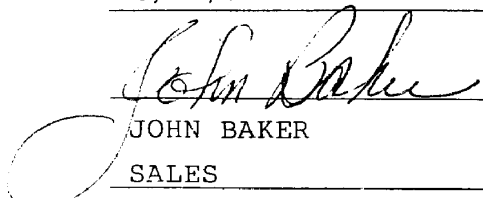
Name: HOWARD JOHNSON

Title: SALES & MARKETING DIR.

Telephone Number: 916 689-1111 800 748-6178

FAX Number: 916 689-7473

Date: 8/19/96


JOHN BAKER
SALES

REFERENCES

Company Name: CITY OF MANTECA

Address: MANTECA

Telephone Number: 209-825-2319

Contact Person: BARBARA FOLEY

Company Name: ALASKA AIRLINES

Address: OAKLAND AIRPORT

Telephone Number: 510 577-2121

Contact Person: ART FITZPATRICK

Company Name: CUSTOM MADE PACKAGING

Address: 7640 WILBUR WAY

SACRAMENTO, CA 95828

Telephone Number: 916 423-2022

Contact Person: RON BALDWIN

Alaska Airlines

May 5, 1995

*John Baker
Sales Manager
Valley Industrial Services
7620 Wilbur Way
Sacramento, CA. 95828*

Mr. Baker,

I would like to extend our "Thanks" to you and your staff for the many years of service. Professional, courteous, and efficient are a few words that describe Valley Industrial. As a customer with 119 employees in uniform it's important to have quality service. We really appreciate all of the personal attention Mike has given to our employees, he is always accomodating and friendly.

Again thanks for a "Job Well Done".

Arthur E. Fitzpatrick

*Arthur E. Fitzpatrick
Manager Base Maintenance
Alaska Airlines*

AEF/vmb

RESOLUTION NO. 96-119

A RESOLUTION OF THE LODI CITY COUNCIL
AWARDING THE CONTRACT FOR RENTAL OF SAFETY CLOTHING
FOR THE ELECTRIC UTILITY DEPARTMENT

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WHEREAS, in answer to notice duly published in accordance with law and the order of this City Council, sealed bids were received and publicly opened on August 20, 1996 at 11:00 a.m. for rental of safety clothing for the Electric Utility Department, described in the specifications, therefore approved by the City Council on August 7, 1996; and

WHEREAS, said bids have been compared, checked, and tabulated and a report thereof filed with the City Manager as follows:

<u>Bidder</u>	<u>Location</u>	<u>Amount</u>
Valley Industrial Service	Sacramento	\$12,500 annually

WHEREAS, the City Manager recommends award of the contract for rental of safety clothing for the Electric Utility Department to the sole bidder, Valley Industrial Service of Sacramento, CA; and

NOW, THEREFORE, BE IT RESOLVED by the Lodi City Council that the award of the bid for rental of safety clothing for the Electric Utility Department, be and the same is hereby awarded to Valley Industrial Service of Sacramento, CA, the low bidder, in the amount of \$12,500.00 annually; and

Dated: September 4, 1996

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I hereby certify that Resolution No. 96-119 was passed and adopted by the City Council of the City of Lodi in a regular meeting held September 4, 1996, by the following vote:

AYES: COUNCIL MEMBERS - Davenport, Mann, Pennino, Sieglock
and Warner (Mayor)

NOES: COUNCIL MEMBERS - None

ABSENT: COUNCIL MEMBERS - None

ABSTAIN: COUNCIL MEMBERS - None


JENNIFER M. PERRIN
City Clerk